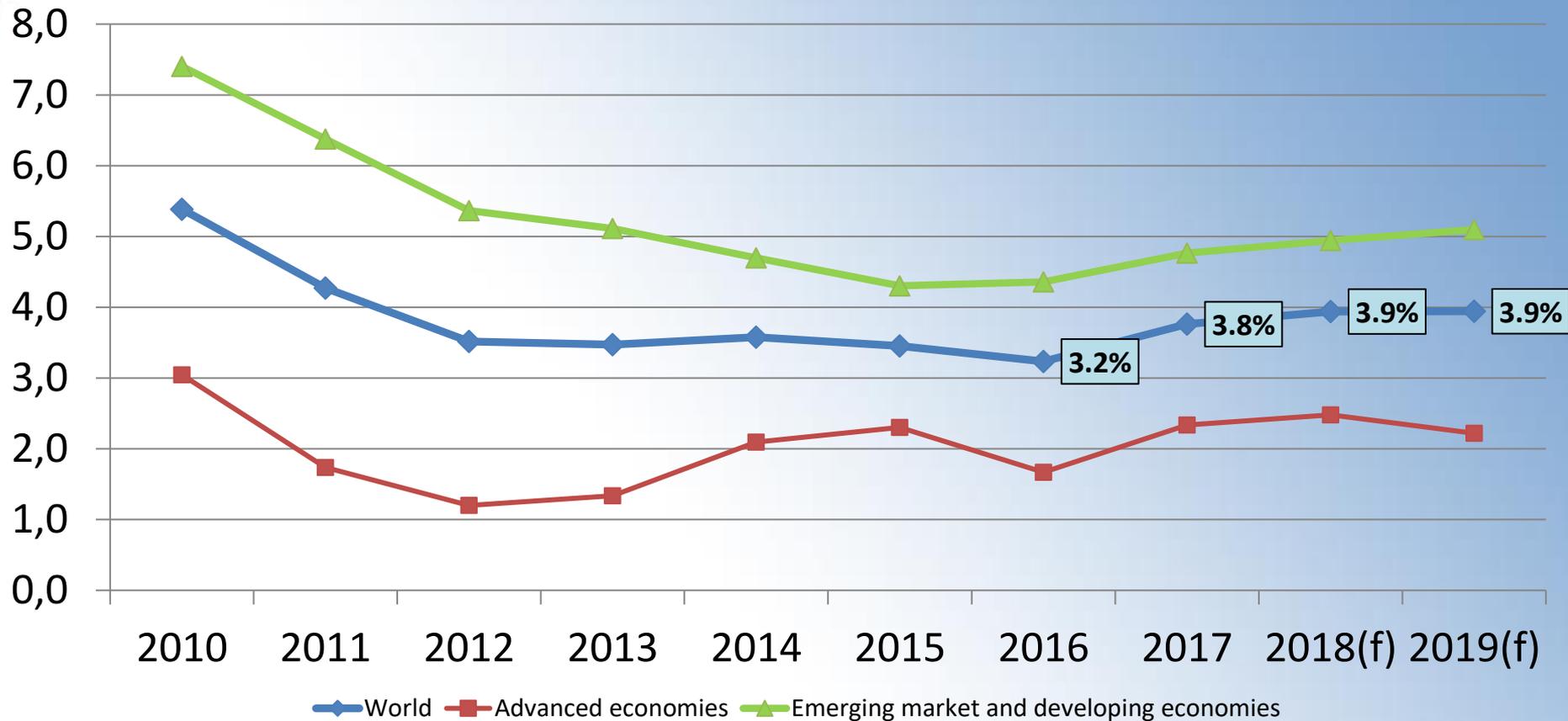


# ANNUAL REPORT-2017



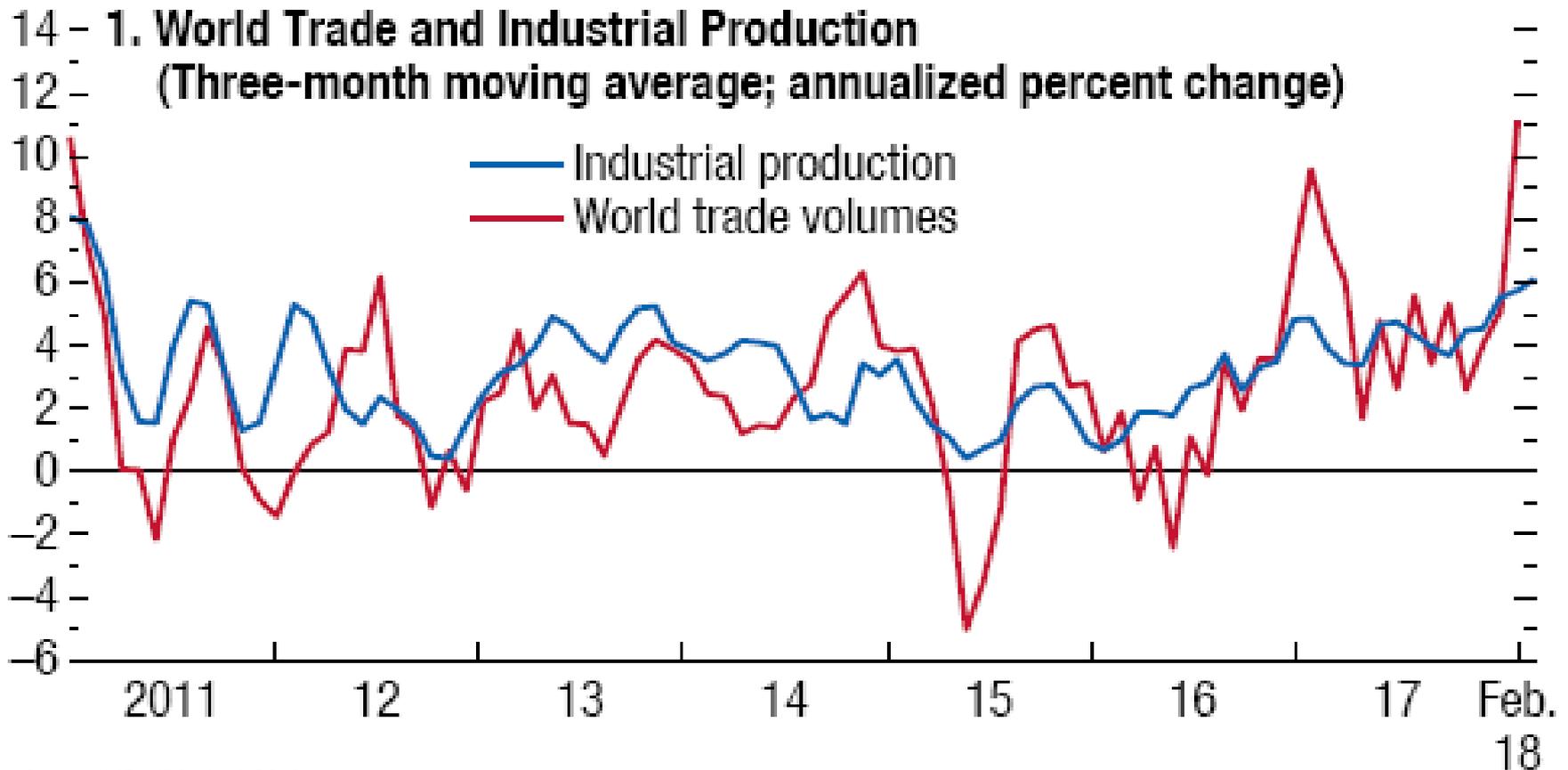
Promoting Sustainable Development and Integration

# Global growth continued to recover and expected to remain strong



GDP Growth (% change) Source:IMF-WEO (April 2018)

# Growing trade and investment continue as notable factors powering the global economy

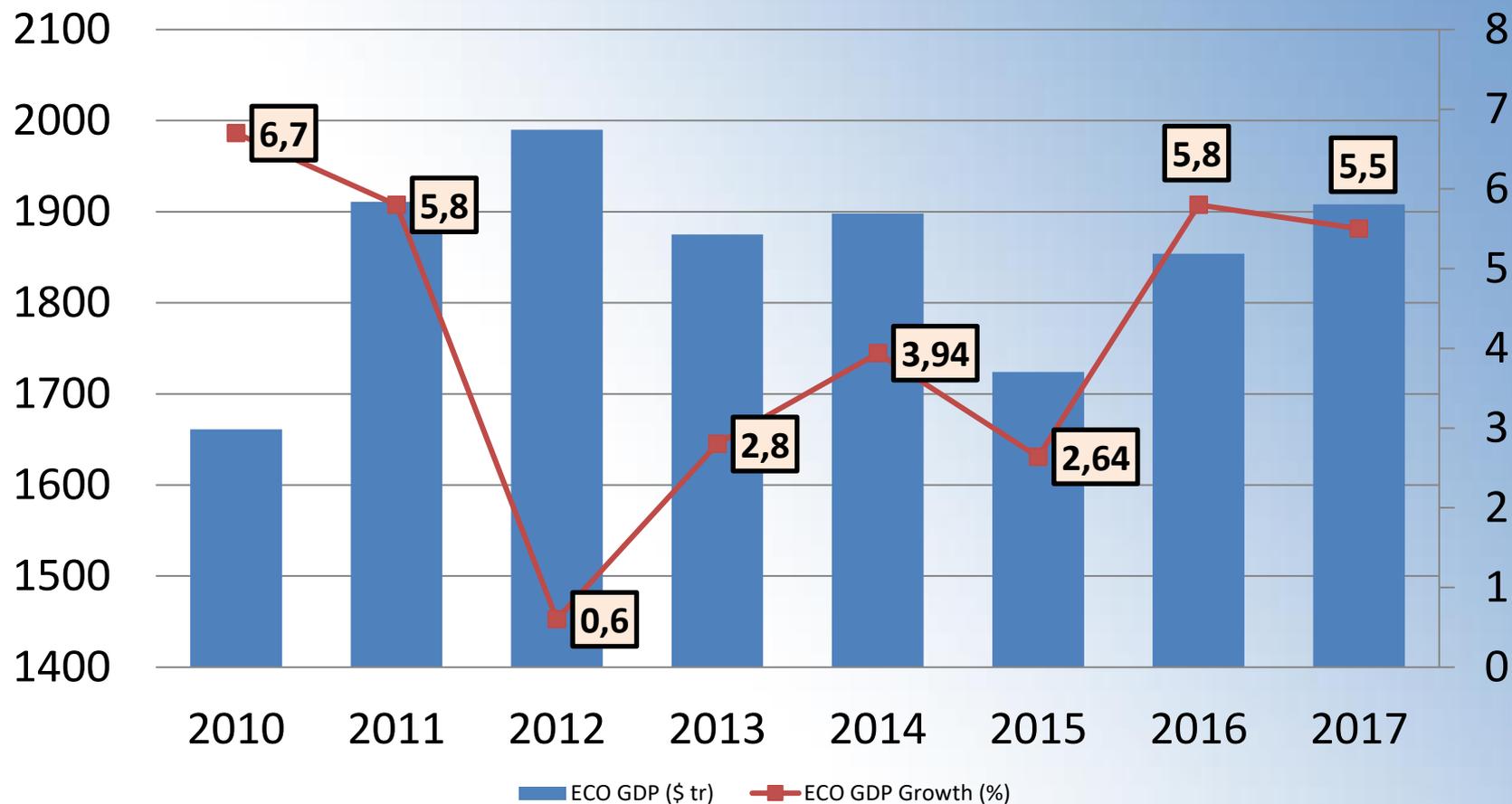


Source:IMF-WEO (April 2018)

# Risks on the sustainable global recovery

- Tighter global financial conditions
- Normalization in monetary policies of advanced economies
- Less available credit
- Higher borrowing costs
- Increase in commodity prices
- Weak productivity trends
- Protectionism trends in global trade
- Geopolitical tensions

# Real GDP Growth rates of ECO Countries



# Key Economic Indicators 2017

	Real GDP Growth (percent)	Inflation (percent), average consumer	Central Gov. Budget Balance/GDP (percent)	Current Account Balance/GDP (percent)	Unemployment rate (%)	Foreign Direct Investment (USD bn)	Gross Government Debt/GDP (%)
Afghanistan	2.5	4.9	-0.61	1.6	NA	0,05	NA
Azerbaijan	0.07	13	1.52	3.5	5.0	2,86	54.7
Iran	4.2	9.8	-2.3	4.2	11.8	5,01	40.8
Kazakhstan	3.9	7.4	-6.3	-2.9	4.9	4,63	21.1
Kyrgyzstan	4.5	3.2	-3.3	-7.7	7.1	0,09	59.0
Pakistan	5.3	4.1	-5.6	-4.1	6.1	3,26	67.2
Tajikistan	7.1	7.3	-2.4	-2.6	2.2	0,14	47.7
Turkey	7.4	11.1	-2.3	-5.5	10.8	10,8	28.5
Turkmenistan	6.5	8	-2.8	-11.5	NA	2,31	28.8
Uzbekistan	5.3	12.5	-1.7	3.7	NA	0,09	24.5
ECO	5.5	9.1	-3.1	-2.5	-	29,2	37.1

# ACHIEVEMENTS OF STRATEGIC GOALS: 2013-2017

- Since 2008, total disbursed loans exceeded SDR 975 million (USD 1.4 billion) as end of December 2017.
- Good asset quality with well diversified portfolio without any non-performing loans (NPLs)
- Strengthened the operating structure and processes
- Various efficiency measures are employed
- More lending rather than treasury placements
- Improved the Enterprise-wide Risk Management (ERM) perspective
- Expanded the membership base
- Enhanced co-financing arrangements with IFC, BSTDB, EBRD, IsDB, ADB, etc.
- Human resources and IT system capabilities are improved

# Main Business Perspective

## Intermediated Operations through FIs

- Trade Finance Credit Lines
- SMEs Finance Loans
- Microfinance Loans

## Corporate Loans and Project Finance Operations

**Guarantees**

**Tech. Asst. and  
advisory services**

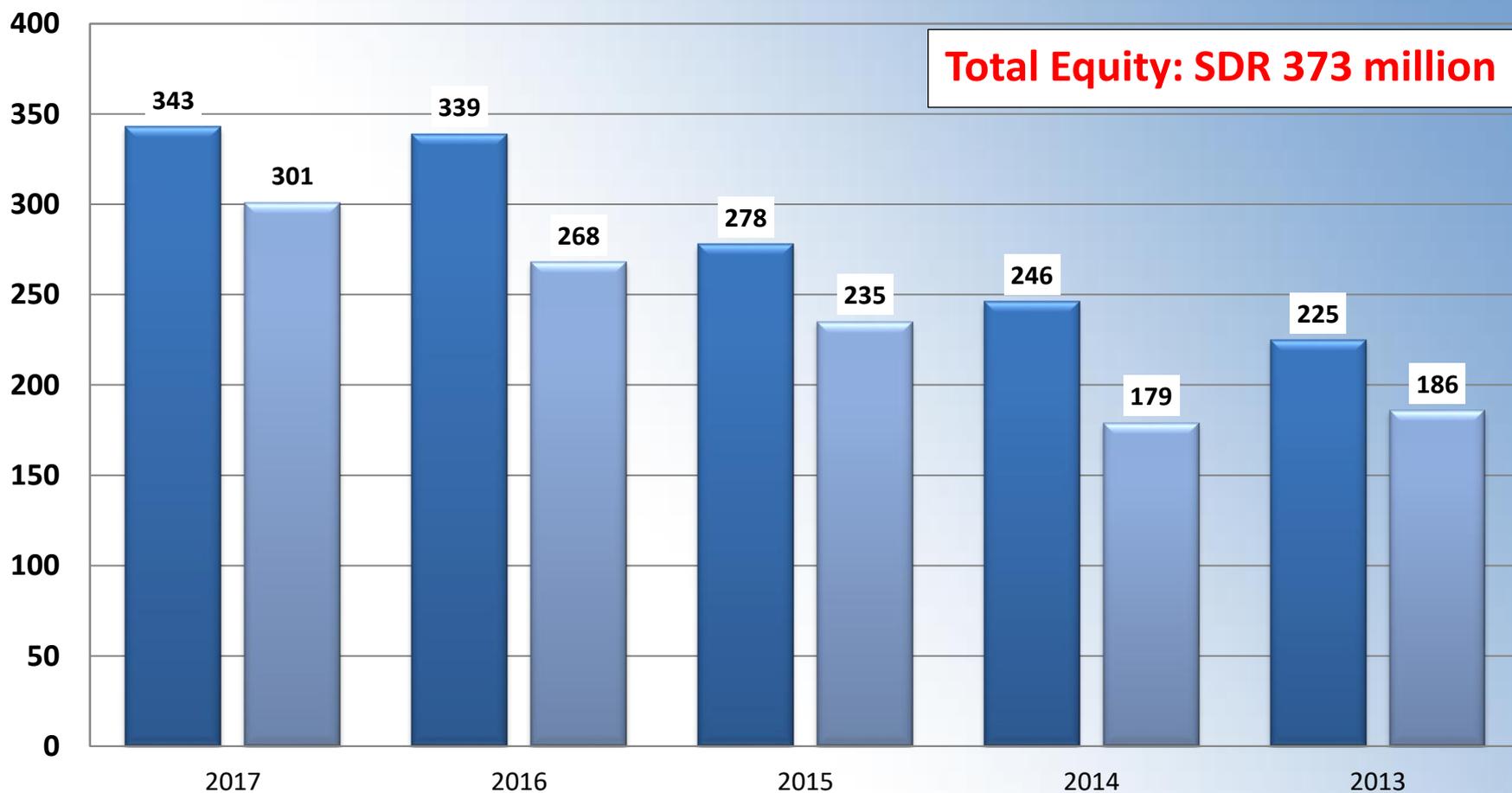
All operations are required to observe criteria set within the negative list of products policy, anti-money laundering regulations as well as environmental policy

# Total Loan disbursements by country 2008-2017 (thousand USD)

	Iran	Pakistan	Turkey	Azerbaijan	Bank
<b>M-SMEs Dev. Loans</b>	52,13	62,50	246,54	3,00	364,17
<b>Trade Finance</b>	79,11	156,13	302,36	3,83	541,43
<b>Corporate Finance</b>	89,09	190,00	72,80	-	351,89
<b>Project Finance</b>	84,66	57,46	35,00	-	177,12
<b>Total</b>	304,99	466,09	656,70	6,83	1.434,61

The Bank has successfully launched its credit operation in Azerbaijan and looking for opportunities in Afghanistan and Kyrgyzstan as well.

# Portfolio Development 2013-2017 (SDR million)



# Highlights of Loan Operations-2017

Client	Loan amount (USD)	Total project cost
<b>CPF Operations</b>		
ITFC Syndicated Murabaha Loan to GOP, Pakistan	30,000,000	282,500,000
Zorlu Solar Pakistan Ltd. Pakistan	11,100,000	102,235,300
CCN Laboratory Co. Turkey	18,200,000	883,400,000
Harappa Solar Pvt Ltd , Pakistan	8,221,350	24,618,000
GOP Trade	40,000,000	40,000,000
<b>BNFI Operations</b>		
Vakif Participation Bank-STTF	10,074,120	10,074,120
Ziraat Participation Bank--STTF	35,979,000	35,979,000
Turkiye Finans bankasi--STTF	15,590,900	15,590,900
Bank Karafarin-STTF	9,453,512	9,453,512
JS Bank-STTF	10,000,000	10,000,000
NRSP- M&SMEs	10,000,000	10,000,000
Khushhali- M&SMEs	5,000,000	5,000,000
Burgan Leasing-SMEs	10,755,000	10,755,000
<b>Total</b>	<b>214,373,882</b>	<b>1,507,127,182</b>

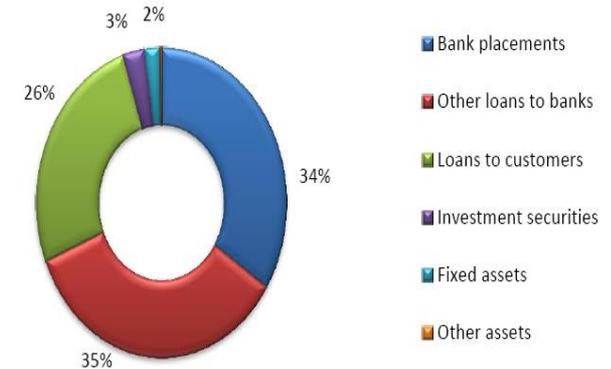
# Financial Highlights

- Robust loan portfolio
- No NPLs
- Sustainable income
- RoE @ 2,7% (2017)

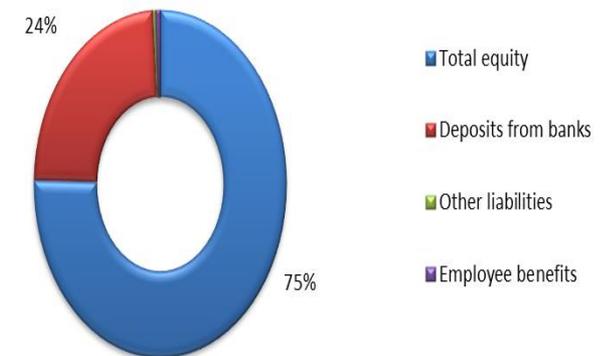
Thousand SDR

	2013	2014	2015	2016	2017
<b>Total Assets</b>	454,687	459,400	466,527	474,375	495,511
<b>Outstanding Loans</b>	186,606	178,823	235,154	267,805	301,428
<b>Undisbursed Commitments</b>	29,414	46,621	35,335	50,947	12,632
<b>Net Profit</b>	4,44	5,09	6,37	7,47	9,77
<b>Total Equity</b>	326,554	337,090	347,410	359,327	373,346
<b>Funding</b>	124,566	116,015	114,759	109,139	117,228

Composition of Assets  
31 December 2017



Composition of Liabilities & Equity  
31 December 2017



# Challenges of the ETDB

- Sustaining a high quality loan portfolio
- Enhancing cooperation with the banks in the member states
- Access to corresponding banking services
- Enhancing the capital resources
- Encouraging new members (Kazakhstan, Tajikistan, Turkmenistan and Uzbekistan)

**Thank you....**

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[www.etdb.org](http://www.etdb.org)